INSTRUCTIONS FOR BIDDERS

PUBLICATION REFERENCE: No 228.075

By submitting its bid, the bidder accepts the entirely, without restriction, of the general and specific conditions ruling this contract, as being the sole basis of this bidding procedure, whatever his own terms of conditions of sale, to which it declares to renounce.

Bidders are deemed to have carefully reviewed and complied with all forms, instructions, contractual provisions and specifications contained in these bidding documents package.

The bidder who does not provide all the necessary information and documents within the required time will have its bid rejected. No reservations made in the bid in relation to the bidding documents package can be taken into account; any reservation may result in the immediate rejection of the bid without further evaluation.

These instructions to bidders define the rules for the submission, selection and implementation of contracts within the framework of this call for tenders, in accordance with the provisions of the Civipol Procurement Procedures Guide (DCI being mandated by Civipol to conduct this Call for Tenders), which applies to this call (available on the Internet at the following link: https://www.civipol.fr/fr/appel-d-offres),

The documents' package of this call for tenders is constituted as follows:

Part n°	Description
Appendix 1	20250430_228.075_Supply contract notice - CfT_UAV_SAR1700
Appendix 2	20250430_228.075_Instructions for bidders - CfT_UAV_SAR1700
Appendix 3*	Draft supply contract
Appendix 4*	CCTP-UAV_SAR1700, reference 228.076 and Compliance Matrix
Appendix 5*	Financial Offer form (to be returned completed)
Appendix 6	20250430_228.075_Submission form
Appendix 7	20250430_228.075_declaration_honour_procurement
Appendix 8	20250430_228.075_Non disclosure agreement

Appendix*: will be submitted only after the signed version of the NDA has been received

1. Services to be provided

The objective of this project is to strengthen operations of the Egyptian State at sea and more specifically its component focused on search and rescue "Search and Rescue" (SAR) in Egyptian maritime areas in the Mediterranean Sea.

The present contract aims to acquire, deliver, train, and provide warranty support for six (6) UAV systems, including the necessary elements for their maintenance and after-sales service.

Tenderers are not permitted to submit a variant in addition to the present tender.

2. Participation

Participation in the market is open to legal persons (participating either individually or in a grouping – solidarity consortium – of tenderers). Legal persons cannot find themselves in any of the exclusion situations mentioned in point 5 of Market Notice reference 228.075 and must fulfill the eligibility criterion mentioned in point 3 of this same Notice.

3. Origin

Tenderers or subcontractors established in countries under European Union sanction are excluded.

4. Currency

Bids must be made in Euros, excluding tax.

5. Lot

Single unique lot

6. Validity period

Each bidder remains bound by his tender for a period of one hundred and twenty (120) days from the deadline for the submission of tenders.

7. Language of offers

Tenders, correspondence and tender-related documents exchanged between the tenderer and DCI must be written in French or English.

8. Presentation of offers

8.1 Tenders must be received before the deadline specified in point 8.3. They must include all the documents specified in point 9 of these instructions.

Bids will comply with the following conditions:

- 8.2 All offers must be provided, complete electronically and deposited on the DCI's WSS platform.
- 8.3 All offers must be received by DCI before August the 18th, 2025 at 12:00 p.m. Paris time, deadline date and time.
- 8.4 All bids, including annexes, and all supporting documents must be submitted in the form of a file bearing the contract reference.

Any modification or withdrawal of the bid submitted must be made before the deadline for submission of the bid, under the same conditions as indicated above. Only the last bid submitted will be taken into account.

9 Content of offers

The application file must include the following elements, which must be submitted on the WSS platform:

Part 1: the technical offer:

The minimum information required is contained in the "technical tender requirement" document.

Part n°	Document to be provided in English language
CT 1.1	The detailed description of the goods supplied in accordance with the technical specifications, including the required documentation, including equipment maintenance items, and warranty conditions
CT 1.2	The duly completed compliance matrices

Part 2: the financial offer:

The bidder will complete the Unit Price Schedule (UPS) on the Workday Strategic Sourcing (WSS) portal and will submit a signed and dated version.

Part n°	Document to be provided in French or English
CF 2.1	A financial offer, calculated on the basis of DPU ¹ Alexandria delivery for the goods supplied

Part 3: Administrative documentation:

Part n°	Document to be provided in French (excepted CA 3.4) or English
CA 3.1	Any document justifying registration at the national level as a legal entity
CA 3.2	The signed statement on honor
CA 3.3	The certificate of vigilance issued by the collection agency to which you belong, which states in particular that you are up to date with all of your social obligations
CA 3.4	The certificate of Civil Liability
CA 3.5	A description of how the product warranty is organized in accordance with the general terms and conditions of the supply contract; in English language
CA 3.6	The duly authorized signature: an official document (statutes, power of attorney, declaration before a notary, etc.) proving that the person signing is authorized to do so on behalf of the entity/joint venture/consortium
CA 3.7	The supplier declares on a free document that the products and services offered in the bid are not under the ITAR regime

10 Pricing

¹ DPU (Delivered at Place Unloaded) — Incoterms 2020,

- 10.1 Bidder shall be deemed to have satisfied themselves prior to the submission of their bid, the accuracy and completeness of the latter, that they have taken into account all the elements necessary to the full and correct implementation of the contract and to include all costs in their rates and prices.
- 10.2 Depending on whether the supplies offered are locally manufactured or are to be imported into the beneficiary's country, bidders must calculate the price of their bid on one of the following bases:
 - a. For locally manufactured supplies, the price is to be calculated on the basis of delivery to the place and under the conditions indicated above;
 - b. For supplies to be imported into the beneficiary's country, the price must be calculated on the basis of delivery to the place and under the conditions indicated above, excluding all duties and taxes on the importation of supplies, including VAT, from which they are exempt.
- 10.3 The contract is for firm, non-revisable prices in Euros.

11 Additional information before the deadline for submission of tenders

Any question concerning this call for tenders must be submitted on the WSS platform no later than July the 15th, 2025. DCI will respond to questions from all bidders at least (10) days prior to the bid submission deadline on the WSS platform.

Clarifications or minor changes to the tender documents are published no later than the July the 25th, 2025 on the WSS platform. DCI has no obligation to provide clarifications after this date.

Potential bidders seeking to arrange one-to-one meetings with DCI during the bidding period may be excluded from the bidding process.

12 Information meeting or on-site visit

N/A

13 Opening of offers

- 13.1 Bids will be opened on August the 19th, 2025 at 2:00 p.m. Paris time at DCI's offices by the committee designated for this purpose.
- 13.2 Any attempt by a bidder to influence the evaluation committee in the examination, clarification, evaluation and comparison of bids or to obtain information on the progress of the procedure or to influence DCI in its decision relating to the award of the contract shall result in immediate rejection of its offer, non-exclusive of legal proceedings.
- 13.3 Bids that do not conform to the form will be discarded from the evaluation process.

14 Bid evaluation

The evaluation of the offers takes place through a process in 3 successive steps:

- 1. Administrative compliance of offers,
- 2. Technical compliance of offers,
- 3. Financial evaluation.

With the agreement of the majority of the evaluators, the chairman of the evaluation committee may request clarification in writing from the bidders, offering them the opportunity to respond within a reasonable timeframe determined by the committee.

14.1 Examination of the administrative compliance of offers

The purpose of this phase is to verify that the bid complies, in substance, with the administrative requirements of the bidding documents. A bid is considered compliant when it complies with all the conditions, terms and specifications contained in the bidding documents, without deviation or restriction.

Bids that are not administratively compliant will be discarded from further evaluation.

14.2 Examination of the technical conformity of offers

Only administratively compliant offers will be evaluated technically. Thus, at the end of the analysis of the administrative compliance of the offers, the evaluation committee will make a judgment on the technical compliance of each administratively compliant offer and will classify the remaining offers into two categories: technically compliant and non-compliant.

The minimum qualifications required must be assessed at this stage (see selection criteria on the contract notice).

Technical evaluation includes verification of the exportability of the vessel and its equipment.

14.3 Financial evaluation

- a) Bids found to be technically compliant will be subject to verification for possible arithmetic errors in calculations and totals. The evaluation committee will correct errors as follows:
 - When there is a discrepancy between the amount indicated in figures and that indicated in words, the amount in words prevails;
 - When there is a discrepancy between a unit price and the total amount obtained by multiplying this unit price by the quantity, the indicated unit price prevails.

14.4 Selection criteria

The selection criteria are detailed in the contract notice. They are based on the bidder's economic and financial capacity, professional capability and technical capacity.

14.5 Award criteria

The only award criterion will be the price. The contract will be awarded to the lowest priced recognized compliant offer and below the maximal budget.

As soon as it has made its choice, DCI notifies all other bidders in writing that their bids have been rejected.

15 Signature of the contract

- 15.1 The successful tenderer is informed in writing that his tender has been accepted (notification of contract award). Before signing the contract, the successful tenderer must submit a statement attesting that, since the date of establishment of this evidence, his situation has not changed.
- 15.2 The successful tenderer must also produce proof of his financial and economic situation and his technical and professional capacity in accordance with the selection criteria as specified in the contract notice.
- 15.3 If the successful tenderer fails to provide such evidence or declarations or proof of his financial and economic situation and his technical and professional capacity within 15 calendar days from the notification of the award of the contract or it is found that he has provided false information, the award of the contract will be considered null and void. In this case, DCI may award the contract to the second lowest among the tenderers or cancel the tender procedure.
- 15.4 Within 15 days of receipt of the signed contract by DCI, the contractor must sign and return the contract. Upon signature, the contractor becomes the holder of the contract and the contract enters into force.